DEAR INVESTORS, PARTNERS, & STAKEHOLDERS

On behalf of the Board of Directors and staff, I am pleased to share the 2017 Annual Report for the Kenosha Area Business Alliance (KABA).

2017 was another strong year for economic development in the Kenosha Area. It also marked the end of KABA’s current 5-year scorecard period. During this time (2013-2017), KABA has supported economic development projects that have generated more than $1.1 billion in new investment and added nearly 7,000 jobs to Kenosha County payrolls.

The most significant win of the past year was the announcement that Haribo will build its first North American production facility in Pleasant Prairie. The size and scale of this project are impressive and KABA and its partners worked closely with Haribo officials to put this deal together. Ultimately, it led to the Village of Pleasant Prairie’s acquisition of a nearly 500-acre development site which will accommodate Haribo’s campus and provide an incredibly high profile location option for other large-scale developments.

There were numerous additional development wins throughout the community and region. The rapid expansion of ULINE’s Kenosha County footprint continued with multiple new facilities coming online in 2017. Also, international electronics manufacturer Foxconn announced plans for a massive manufacturing complex in Racine County, just across the Kenosha County line. Reported as a $10 billion project that may eventually generate 13,000 jobs, this is potentially one of the largest economic development projects in U.S. history. As the community, region and state work to comprehend the potential impacts, area companies are looking to understand potential business opportunities that may emerge, while also preparing for a more intense competition for talent.

KABA continues to invest considerable time, energy, and resources toward working with area employers and education and workforce development partners to support initiatives that strengthen and grow Kenosha County’s talent pipeline. Talent development, retention, and recruitment are all part of the mix. Our initial efforts here have shown promise, but we need to find ways to accelerate and scale these initiatives.

While concerns about the depth and breadth of the labor force are front and center, there should be tremendous optimism about the strength of the economy, the major developments that are coming to our community and region, and the opportunities that are being created for our communities, people and companies.

Thank you for your continued support, investment, and involvement.

Best wishes for a prosperous 2018,

Todd Battle, President
Kenosha County had a very successful 2017 in terms of economic development. Two of Wisconsin’s largest economic development projects in 2017 - Haribo and Gold Standard Baking - were in Kenosha County.

The KABA Scorecard is a set of primary performance indicators to track the overall performance of KABA and the Kenosha Area in regards to economic development. It serves as a visual representation of its long range goals.

**2017 Scorecard**

- **842** jobs
- **$326.5 MM** new private investment
- **57** leads
- **16,000** 2017 Goal: 20,000
- **$2.3 MM** 2017 Goal: $3 MM
- **84** 2017 GOAL: 100

**HARIBO**

Jobs: **400** | Capital Investment: **$242 million** | Project: **500,000 SF** advanced manufacturing facility

German candymaker Haribo selected Prairie Highlands Corporate Park in the Village of Pleasant Prairie as the site of its first North American manufacturing plant.

When complete, Haribo’s new facility will be one of the largest confectionery production facilities in the nation.

**Other Expansions/Relocations Into Kenosha County**

<table>
<thead>
<tr>
<th>Company</th>
<th>Project</th>
<th>Jobs</th>
<th>Investment</th>
</tr>
</thead>
<tbody>
<tr>
<td>Gold Standard Baking</td>
<td>200,000 SF building</td>
<td>96</td>
<td>$42 million</td>
</tr>
<tr>
<td>Prestige Metal Products</td>
<td>85,630 SF building</td>
<td>46</td>
<td>$2.5 million</td>
</tr>
<tr>
<td>Edible Cuts</td>
<td>70,000 SF building</td>
<td>200+</td>
<td>$8 million</td>
</tr>
</tbody>
</table>
At its core, KABA fosters economic development by helping companies that are in Kenosha County innovate, expand and thrive; and by assisting companies that want to make a move to or within Kenosha County. While everything KABA does could be considered economic development, working directly with companies in all aspects of their growth is highest on that list.

KABA tracks developments throughout Kenosha County. Below is a listing of the larger expansion projects that were announced, in progress or completed in 2017 [Note: KABA did not assist with all of the projects listed]:

<table>
<thead>
<tr>
<th>Company</th>
<th>Project</th>
<th>Jobs</th>
<th>Investment</th>
</tr>
</thead>
<tbody>
<tr>
<td>Froedtert South</td>
<td>194,000 SF building</td>
<td>100</td>
<td>n/a</td>
</tr>
<tr>
<td>Five Star Fabricating</td>
<td>110,000 SF building</td>
<td>25</td>
<td>$13 million</td>
</tr>
<tr>
<td>Commercial Plastics</td>
<td>67,000 SF building</td>
<td>100</td>
<td>$9 million</td>
</tr>
<tr>
<td>Olds Products</td>
<td>126,000 SF building</td>
<td>25</td>
<td>$7 million</td>
</tr>
<tr>
<td>FNA Group</td>
<td>45,000 SF building</td>
<td>40</td>
<td>$2 million</td>
</tr>
<tr>
<td>Children’s Hospital</td>
<td>30,000 SF building</td>
<td>46</td>
<td>$1.4 million</td>
</tr>
<tr>
<td>Kroger Commissary</td>
<td>new equipment</td>
<td>10</td>
<td>$19.2 million</td>
</tr>
<tr>
<td>Fairfield Inn &amp; Suites</td>
<td>108-room hotel</td>
<td>18</td>
<td>n/a</td>
</tr>
</tbody>
</table>

KABA’s loans in 2017 supported:

- **238 jobs**
- **$2.4 MM** gap financing
- **$40.3 MM** total capital investment
- **273,785 SF** new development/redevelopment

KABA has helped hundreds of companies to relocate or expand in Kenosha County through its $30+ million portfolio of community revolving loan funds. These funds are used to provide low-cost financing to companies creating jobs in Kenosha County by expanding or establishing a new facility in the area.

Company: **Endurance RE (Frontida, Inc)**
- Project: Acquisition of professional office building in Downtown Kenosha for HQs
- Total project investment: $275,000
- KABA loan amount: **$110,000**
- No. of jobs created/retained: 8

Company: **Gorman Heritage House**
- Project: Rehabilitation of Heritage House in Downtown Kenosha
- Total project investment: $25,000,000
- KABA loan amount: **$1,250,000**
- No. of jobs created/retained: 80

Company: **Doheny Enterprises**
- Project: Construction of new 200,000 SF facility
- Total project investment: $15,000,000
- KABA loan amount: **$1,040,000**
- No. of jobs created/retained: 150

In 2017, Uline completed a massive expansion project which doubled the size of their corporate campus in Pleasant Prairie. They also relocated their entire Midwest Distribution Center Operations from IL to Kenosha.
Every year, KABA takes the pulse of Kenosha County companies through its Business Retention & Expansion (BRE) Program. Employers provide KABA with valuable information about the health of the county’s economy and identify opportunities and challenges to help KABA focus its development efforts. In 2017, KABA staff conducted formal interviews with 84 companies.

**BRE: Recruitment**

KABA asked executives if they thought there is a nation-wide shortage of particular skills needed or if the shortage just exists in our community. Most executives thought that both were true, but that the need for our community to grow to meet the demand for open positions is currently the most important issue.

**How are your hiring needs?**

<table>
<thead>
<tr>
<th>Year</th>
<th>Increasing</th>
<th>Decreasing</th>
<th>Nothing/Stable</th>
</tr>
</thead>
<tbody>
<tr>
<td>2016</td>
<td>50%</td>
<td>3%</td>
<td>47%</td>
</tr>
<tr>
<td>2017</td>
<td>52%</td>
<td>7%</td>
<td>41%</td>
</tr>
</tbody>
</table>

**What is your recruitment issue(s)?**

<table>
<thead>
<tr>
<th>Year</th>
<th>Skills Gap</th>
<th>Population</th>
</tr>
</thead>
<tbody>
<tr>
<td>2016</td>
<td>Industrywide/Nationwide skills shortage 33%</td>
<td>Lack of applicants/community workforce shortage 67%</td>
</tr>
<tr>
<td>2017</td>
<td>Industrywide/Nationwide skills shortage 33%</td>
<td>Lack of applicants/community workforce shortage 67%</td>
</tr>
</tbody>
</table>

Company executives reported overall a high level of satisfaction with community services. Most executives listed education and infrastructure as the most important issues: schools (K-12), technical education/colleges, public safety and the current condition of our roads/streets - including better access to downtown.

**BRE: Community Services - How are we doing?**

Executives rated their satisfaction as:
- Not very satisfied
- Satisfied
- Very satisfied
- Neutral

- Police protection
- Fire protection
- Health care services
- Schools (K-12)
- Technical college - Gateway
- Colleges/Universities - Parkside, Carthage
- Streets & roads (local)
- Regulatory enforcement
- Community planning

Executives rated their satisfaction as:
- Not very satisfied
- Satisfied
- Very satisfied
- Neutral
People are at the heart and soul of any business or community. Attracting, retaining and engaging with people to live, work and find success in Kenosha County is an ideal to which KABA is strongly committed.

In 2017, KABA worked with its partners and area employers to launch, advance and promote talent initiatives. Below is a snap-shot of some of those efforts. To learn more, visit kaba.org/initiatives.

1. Helping employers be more effective and aggressive with outreach.
2. Aligning employers/educators/community around promoting a career-going culture for students in K-12 and higher education.
3. Showcasing and sharing best practices on developing and promoting ‘total package’ (company & community) when recruiting.

### CASE STUDY: VONCO PRODUCTS

To assist Vonco Products with hiring demands at their new facility in the Salem Business Park, KABA developed and executed a hiring blitz and community open house.

The hiring event was held at the Salem Lakes Town Hall in two sessions with the following results:

- 60 candidates were interviewed
- 30 were hired full-time

### INSPIRE SOUTHEAST WISCONSIN

Inspire Southeast Wisconsin is a powerful web-based platform that provides a central hub where area students (grade 6-12) and educators – including those in Kenosha Unified School District – can interact with local employers and career coaches to explore a variety of industries, employers and career-based learning experiences (CBLE) in our region. Participation is free and open to any industry or sector.

Within the seven-county Southeast Wisconsin region:

- 327 employers have active company profiles
- 69,000 CBLEs between business & K-12

Learn more: kaba.org/inspiresewi

### TALENT STRATEGIES

In 2018, KABA will continue to implement best practices and strategies to improve our approach to workforce development, with particular emphasis on:

1. Helping employers be more effective and aggressive with outreach.
2. Aligning employers/educators/community around promoting a career-going culture for students in K-12 and higher education.
3. Showcasing and sharing best practices on developing and promoting ‘total package’ (company & community) when recruiting.
Through the Kenosha Area Business Alliance Foundation, Inc., KABA plays an active role in the Kenosha area’s education system with a mission to increase graduation and educational attainment rates, improve the overall quality of education and foster the best school system in the state. Initiatives include an elementary school mentoring program, annual scholarship awards, and support for various other educational initiatives.

**TALENT.**

KABA is proud to support the Gateway Promise, which ensures Kenosha County, Racine County and Walworth County high school graduates, who meet program eligibility requirements, can attend Gateway Technical College tuition-free. This unique program will help area high school students realize their dream of attending college and begin their path to career and personal success.

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**BUILDING OUR FUTURE KENOSHA COUNTY**

Our schools can’t do it alone, which is why KABA strongly supports Building Our Future Kenosha County (BOF).

In 2018, BOF hired a director of operations and research and evaluations manager and established permanent space at the United Way offices. They are working with their partners in five identified outcome areas: community engagement, smart beginnings, school success, high school graduation, and post-secondary education and career preparation.

Learn more at buildingourfuturekc.org

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**THE GATEWAY PROMISE**

125 mentors participating in the KABA Mentor Program served...

146 students from Kenosha Unified and other school districts throughout the County

$18,802 in scholarships awarded to Kenosha County graduates through the CatalystToCareers program

$50,000 donated by the foundation to other education-related initiatives in Kenosha County

150 high school graduates participating in the first group of Gateway Promise program students

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Today’s students are tomorrow’s workforce!
T A L E N T.

KABA is excited and optimistic about the future of Kenosha County. Through its programming and initiatives, KABA strives to bring the community together and keep the conversation going about the direction Kenosha County is headed. There is much to be celebrated and room for improvement - and always a need to coordinate our efforts and stay informed and empowered to lead.

INSPIRE

Inspire is a series of activities, events and resources designed to empower existing and emerging leaders to create change in our community. As part of this platform, KABA hosts a one-day leadership experience to challenge and inspire attendees to walk away with ideas on how they can be a better leader in their careers, communities, and personal lives. The 2017 event featured exciting national and regional leaders including best-selling author Jon Gordon and Jockey spokesmodel Chris Van Etten (pictured left).

"It lived up to its name... I left feeling inspired!!" - Ann, Uline
"I loved the energy and enthusiasm in the room and the genuinely world-class line-up." - Mary, Jockey International

Inspire 2018 will be held October 12, 2018.
Learn more: kaba.org/about/inspire

More than 380 people attended the 2017 Ovation Awards celebrating business excellence in Kenosha County. The following award winners were honored at the event:

Business of the Year: KENALL MANUFACTURING
Small Business of the Year: KENOSHA KINGFISH BASEBALL CLUB
Entrepreneur of the Year: S. R. MILLS, BEAR REAL ESTATE GROUP
Fast Five: FRONTIDA ASSISTED LIVING, INC. OTTO NELSON MOVING & STORAGE PURATOS CORPORATION SL MONTEVIDEO TECHNOLOGY, INC VONCO PRODUCTS, LLC

EVENTS/PROGRAMMING

KABA hosts various events throughout the year to inform and engage its investors and the business community about topics central to moving Kenosha County forward. Events include groundbreakings, workshops and industry roundtables, training, awards receptions, candidate forums, young professional programming, social events, and more.

KABA.ORG

KABA launched a redesigned website - kaba.org. The new site's theme is 'Perfectly Centered' and talks about how Kenosha County is an area thriving with possibility. It features rich content about doing business here as well as a new event calendar, blog, and social media feeds.
PLACE.

Place is important. People are increasingly choosing a place to live before choosing a place to work. As companies jockey for employees, having a vibrant, healthy community to attract and retain talent is paramount. KABA strongly and actively supports the efforts of ongoing community initiatives that promote and improve Kenosha County as a great place to live, work and play.

YLink is Kenosha County’s young professional organization and is administered by KABA. YLink acts as the catalyst to connect, attract, retain and foster relationships, professional growth and community-mindedness among young professionals in the Kenosha Area.

**FUTURE 5 AWARDS**

Future 5 honors five individuals who live or work in the Kenosha area, and who are positively influencing quality of life in our community through professional accomplishments, community involvement, civic engagement, leadership and inspiring vision for Kenosha’s future.

**NONPROFIT BOARD PREP PROGRAM**

This YLink program trains YPs interested in serving on local non-profit boards. Participants learn about nonprofit structure, strategic planning, financial management, legal & ethical responsibilities and fundraising. A social was held at the end of the 2017 session and printed “lookbooks” were created to connect grads with local nonprofit leaders.

The 2017 Future 5 Winners:

- John Hogan, Dooley & Associates
- Megan Wells, MG
- Brandi Cummings, Kenosha Public Library
- Sharmain Harris, Racine Kenosha Community Action Agency
- Laura Tyunaitis, Kenosha Area Convention & Visitor’s Bureau

In 2017, DKI Executive Director Nicole Thomsen was a fresh and energetic force for the organization. Several exciting developments were announced and are taking shape including the redevelopments of the historic Heritage House into the Stella boutique hotel and the former Kenosha Youth Foundation into the Residences at Library Park. The Kenosha Creative Space opened its doors as well as The O at Backyard Dream Studios coworking space and the Lofts 2. In all, 26 businesses launched in downtown Kenosha. KABA believes Downtown Kenosha is poised for great things in 2018 and beyond.

Learn more at downtownkenosha.org
LEADERSHIP

STAFF

Todd Battle, President
Lisa Feltson, Office Manager
Brooke Infusino, Director of Talent Development
Jeanne Geiger, Administrative Assistant
Becky Noble, Director of Marketing
Brock Portilia, Director of Finance & Administration
Heather Wessling Grosz, Vice President of Economic Development

Chair
Susan Ventura
Executive Vice President, Froedtert South

Vice Chair
Karla Krehbiel
Regional President, Johnson Bank

Secretary
Susan Crane
Owner, Crane Farms

Treasurer
Peter Sinsky
CFO, Riley Construction Company, Inc.

Dr. Bryan Albrecht
President, Gateway Technical College

Timothy Geraghty
Attorney, Godin Geraghty Puntill Camilli, SC

Aldo Pagliari
Senior Vice President - Finance & CFO, Snap-on Incorporated

James Sherman
Director, Wholesale & Customer Solutions, WEC Energy Group

Brenda Penesis
Plant Manager, ACCO Brands

Charles Skendziel
Owner, Equity Creative

Kurt Penn
CEO, Good Foods Group, LLC

Mike Stone
General Manager, Amazon

Randall Rickman
Publisher, Kenosha News

Frank Unick
CFO, Uline, Inc.

Dr. Sue Savaglio-Jarvis
Superintendent of Schools, Kenosha Unified School District

Chris Weyker
CEO, Kenosha Achievement Center, Inc.

Aldo Pagliari
Senior Vice President - Finance & CFO, Snap-on Incorporated

James Sherman
Director, Wholesale & Customer Solutions, WEC Energy Group

Charles Skendziel
Owner, Equity Creative

Mike Stone
General Manager, Amazon

Frank Unick
CFO, Uline, Inc.

Chris Weyker
CEO, Kenosha Achievement Center, Inc.

Timothy Woods
Director - Manufacturing & Operations, North America, SC Johnson & Son, Inc.

COMMITTEES

Audit
David Geertsen
Kathleen Goessl
Cherie Julius
Karla Krehbiel*
Ken Konjura
David Nankin
Karl Ostby

Executive
Anne Arbas
Susan Crane
Timothy Geraghty
Randy Hernandez
Jerry King
Karla Krehbiel
Aldo Pagliari
Brenda Penesis

Finance
Sue Block
Andrea Bukacek
Jens Emerson*
Nate Franke
Paul Krumrie
Wesley Ricchio
Sara Vertsky
Kyle Vitkus
Andy Vogel

Nominating
Michael Gardner
David Geertsen
Randy Hernandez
Mark Jaeger
Karla Krehbiel
Frank Unick
Susan Ventura*
Chris Weyker

Personnel
Karla Krehbiel
Frank Unick*
Susan Ventura*

* denotes Chair
### Financial Information

**Kenosha Area Business Alliance, Inc. and Its Subsidiaries**

Unaudited Consolidated Statement of Financial Position Compiled for the Years Ending 2016 & 2017

#### Assets

- **Cash & Short Term Investments**
  - 2017: $13,159,502
  - 2016: $13,609,623
- **Notes/Advances Receivable Less Reserves**
  - 2017: $10,013,449
  - 2016: $10,709,005
- **Other Assets**
  - 2017: $2,435,722
  - 2016: $3,350,230

**Total Assets**
- 2017: $25,608,673
- 2016: $27,668,858

#### Fixed Assets

- **Property & Equipment Net of Accumulated Depreciation**
  - 2017: $11,080,700
  - 2016: $5,879,482

**Total Assets & Fixed Assets**
- 2017: $36,689,373
- 2016: $33,548,340

#### Liabilities

- **Accounts Payable & Other Short Term Liabilities**
  - 2017: $1,768,345
  - 2016: $2,629,221
- **Notes Payable**
  - 2017: $6,381,677
  - 2016: $1,235,420

**Total Liabilities**
- 2017: $8,150,022
- 2016: $3,864,641

#### Net Assets

- **Unrestricted**
  - 2017: $10,941,927
  - 2016: $10,988,094
- **Temporarily Restricted**
  - 2017: $17,597,424
  - 2016: $18,695,605

**Total Net Assets**
- 2017: $28,539,351
- 2016: $29,683,699

**Total Liabilities & Net Assets**
- 2017: $36,689,373
- 2016: $33,548,340

### Kenosha County High Impact Fund

The Kenosha County High Impact Fund, administered by KABA, helps secure high quality economic development projects. Since its inception, the High Impact Fund has contributed to:

- **$168 MM** in capital investment
- **1,475** jobs
- **$3.6 MM** in high impact awards
- **9** companies/developments

Unaudited Consolidated Statement of Activities - All Funds, Compiled for the Years Ending 2016 & 2017

#### Revenues

- **Contract Services**
  - 2017: $200,000
  - 2016: $674,671
- **Membership Dues**
  - 2017: $306,057
  - 2016: $1,373,178
- **Loan Service Fees**
  - 2017: $44,020
  - 2016: $895,725
- **Training/CEO Roundtables Fees**
  - 2017: $95,511
  - 2016: $85,788
- **Interest (Bank, Investments & Notes)**
  - 2017: $1,003
  - 2016: $535
- **Revolving Loan Fund Administration**
  - 2017: $562,958
  - 2016: $556,364
- **Other**
  - 2017: $218,865
  - 2016: $25,093

**Total Revenue**
- 2017: $1,428,414
- 2016: $1,371,993

#### Expenses

- **Personnel Costs**
  - 2017: $944,738
  - 2016: $895,725
- **Revolving Loan Fund Administration**
  - 2017: $92,803
  - 2016: $81,830
- **Office Equipment**
  - 2017: $3,562
  - 2016: $2,225
- **Mailing/Printing / Office Supplies**
  - 2017: $10,517
  - 2016: $11,324
- **Accounting / Auditing / Legal**
  - 2017: $24,602
  - 2016: $30,778
- **Insurance (Business & General Liability)**
  - 2017: $13,959
  - 2016: $9,305
- **Telecommunications / Computer Services**
  - 2017: $26,223
  - 2016: $25,093
- **Rent / Space Maintenance / Utilities**
  - 2017: $91,000
  - 2016: $90,857
- **Membership & Business Development**
  - 2017: $31,082
  - 2016: $30,000
- **Miscellaneous Expense**
  - 2017: $1,090,000
  - 2016: $26,702

**Total Expenses**
- 2017: $1,413,933
- 2016: $1,364,213

#### Change in Net Assets

- **2017**: $14,481
- **2016**: $(145,944)
2017 KABA MEMBERSHIP LISTING

BANKING
Advia Credit Union
Blackhawk Community Credit Union
BMO Harris Bank
Capital One
Chase
CIBC Bank

BUSINESS SERVICES
A.S.G. Staffing, Inc.
Alarm Detection System Inc.
Atlas Employment Services, Inc.
Badger Press
Photographics, Inc.
Catalyst Exhibits, Inc.
CCB Technology
Chef David’s Catered Events
Computer Technologies, Inc.
Converting Solutions, Inc.
Dooley & Associates, LLC
Equity Creative
Hallum Enterprises, Inc.

CONSTRUCTION & RELATED INDUSTRIES
Bane-Nelson, Inc.
Berghammer Construction Corporation
Bukacek Construction
C.G. Schmidt, Inc.
Cicchini Asphalt, LLC
Concrete Specialties
Company - Kenosha
Dickow-Cyzak Tile Company
DORAL Corporation
Electrical Contractors of Wisconsin, Inc.

COMMUNICATIONS
Community State Bank
Educators Credit Union
First American Bank
First Business Bank - Kenosha
Johnson Bank
MB Financial Bank
PNC Bank

ENGINEERING & ARCHITECTURAL SERVICES
Clark Dietz, Inc.
Deigan & Associates, LLC
DLH Consulting Services, LLC
Garland Alliance, Inc.
Harwood Engineering Consultants
JSD Professional Services, Inc.
K. Singh & Associates, Inc.
Kuany Architects, LLC
Partners in Design Architects, Inc.
Pinnacle Engineering Group
raSmith
Ruekert Mielke

GOVERNMENT & EDUCATION
Carthage College
Central High School District of Westosha
City of Kenosha
Concordia University Wisconsin
Gateway Technical College
Herzing University
Kenosha County
Kueny Architects, LLC

HEALTH CARE & RELATED INDUSTRIES
Abbott
Advanced Pain Management
Aurora Health Care
Business Health Care Group
Comprehensive Orthopaedics, S.C.
Daniel R. Santarelli DDS
Dental Associates, Ltd., Kenosha
Doctors of Physical Therapy
Drysdale & Associates, Inc.
Froedtert South
Frontida, Inc.
Fulmer Dentistry
Hospice Alliance
Jeanne S. Vedder, M.D.
Kenosha Area Family and Aging Services, Inc.
Kenosha Community Health Center, Inc.
Kenosha Radiology Center

INDIVIDUAL
Carl Holborn
Representative Samantha Kerkman
County Executive Jim Kreuser

The total number of KABA investors is 351.

The number of new investors in 2017 is 35.

The percentage of investors in manufacturing - the largest industry concentration is 21%.

The percentage of investors with less than 49 employees is 59%.

Kenosha Visiting Nurse Association & Affiliates
LivingWell Home Medical Supplies, Inc.
OccuCare
Regulatory Compliance Associates Inc.
Sports Physical Therapists
VaxPro LLC
Wisconsin Specialty Surgery Center

Michael Montemurro
Karl Ostby
Clifton Peterson
2017 KABA MEMBERSHIP LIST

INSURANCE, LEGAL & FINANCIAL SERVICES

A.B. Schmitz Agency, Inc.
Allia, DuMez & Ternan, S.C.
Ameriprise Financial Services, Inc.
Andrea & Orendorff, LLP
BDO
CliftonLarsonAllen LLP
David Insurance Agency
Davison Law Office, Ltd.
Deininger & Co., Inc.
Dewitt, Ross & Stevens, S.C.
Ehlers and Associates, Inc.
Financial Service Group, Inc.
Gateway Mortgage Corp.
Godfrey & Kahn S.C.

MANUFACTURING

Abatron, Inc.
ACCO Brands
Allied Plastics, Inc.
Ardents Mills LLC
Ariens Company
ASYST Technologies LLC
Badgerland Products, Inc.
Beckart Environmental, Inc.
BBI Electronics, LLC
Bio Fab Technologies, Inc.
Bone Dry Products
Bradshaw Medical Inc.
Colbert Packaging Corp.
Compass Minerals
Contact Rubber Corporation
Cordex
Edible Cuts
Emco Chemical Distributors, Inc.
Engendren Corporation
Expanded Technologies Corp.
Fair Oaks Farms, LLC
Finishing & Plating Service, Inc.
Five Star Fabricating, Inc.
FNA Group Inc.
Gem Manufacturing Inc.
Good Foods Group, LLC
Godin Geraghty Puntillo
Camilli, SC
Guttmann & Hartley, LLP
Jacsten
Lindner & Marsack, S.C.
Lueder Financial Group - Northwestern Mutual
Madigrano, Aiello & Santarelli, LLC
Michael Best & Friedrich LLP
Promontory Point Partners, LLC
Prophet Wealth Management
RHR Management Consulting, LLC
Rizzo & Diersen, S.C.
Hanna Cylinders, LLC
Honeywell/Genesis Cable Products
Industrial Tool/Haendy-Ramp
InSinkErator
International Mold and Production LLC
IRIS USA, Inc.
Jockey International, Inc.
Kenall
Kenosha Beef Int., Ltd.
Kenosha Lumber & Manufacturing Co., Inc.
Kirsan Engineering, Inc.
L & M Corrugated Container Corp.
Lakeside Steel & Mfg. Co.
LMI Packaging Solutions, Inc.
Medtorque, Inc.
Mikrotech, LLC
Monarch Plastics, Inc.
Mosmatic Corporation
Niagara Bottling, LLC
NitroSteel LLC
Ocean Spray Cranberries, Inc.
Ocenca, Inc.
Pacific Sands
Parker Plastics, Inc.
POP Manufacturing
PowerBrace Corporation
Process Pipe & Valve, Inc.
Puratex Corporation
Quest Products Inc.
R + D Custom Automation
RCK Foods
Reflective Concepts, Inc.
Rehrig Pacific Company
Rust-Oleum Corporation
S.C. Johnson & Son
Sanmina
Shiloh
SL Montevideo Technology, Inc.
Snap-on Incorporated
ST Specialty Foods
Standex
TG3 Electronics, Inc.
The Metal Shop
Toolamation, Inc.
ViscoTeepak
Vonco Products, LLC

NON-PROFIT, CONT.

Kenosha Country Club
Kenosha Symphony Orchestra
Kenosha YMCA
Lake County Partners
Lemon Street Gallery & Artspace
MRA
Southshore Realtors Association, Inc.
Twin Lakes Area Chamber & Business Assoc., Inc.

REAL ESTATE

Bear Real Estate Group
Berkeley Hathaway Home Services - Epic Real Estate
Bridge Development Partners
CenterPoint Properties
Closys Point, LLC
Darwin Realty & Development Corporation
First Industrial Realty Trust, Inc.
Garretto Real Estate LLC
Gorman & Company
Jankio Group
Landmark Title Corporation
Lee & Associates of Illinois LLC
Legacy Property Management Services, LLC
NAI MLG Commercial
Newmark Knight Frank
Petretti Builders & Developers
Pitts Brothers & Associates LLC
Prime Realty Group of Wisconsin, LLC
RE/MAX Elite, Inc. - Mary Dixon
Remax Newport Elite
Southshore Title and Closing Services, LLC
Transwestern
Venture One Real Estate, LLC
WISPARC LLC
Zilber Property Group

RETAIL ESTABLISHMENTS

Cast, LLC DBA Sassy B
Chippaetts Shoes, Inc.
Crown Trophy & HTE Promotional
Festival Foods
Kenosha Kingfish Baseball Club
Kentucky Fried Chicken
LaMacchia Travel
Mike's Chicken & Donuts
Mitchell Carpets
Office Furniture Warehouse
Paillei's Bakery, Inc.
Pleasant Prairie Premium Outlets
Rustic Road Brewing Co.
Southport Marina

MEDIA, TELECOMMUNICATIONS & UTILITIES

Aliant Energy
ClearCom Inc
Kenosha News

TRANSPORTATION, DISTRIBUTION & WAREHOUSING

Amazon
Arvato
Associated Wholesale Grocers
ATC Transportation LLC
C.H. Robinson Worldwide, Inc.
EJOT Fastening Systems LP
GFI Midwest LLC
Glacier State Distribution Services
Gordon Food Service
Heartland Produce Co.
Jelly Belly Candy Company
JHT Holdings, Inc.
Kem Krest
Mann Public Warehouse
Meijer
Merchants Moving & Storage Co.
Midwest Refrigerated Services
Otto Nelson Moving and Storage
Palmen Auto Group
Pepsi Beverages Company
Pfizer
SuperValu, Inc.
Uline, Inc.
Volkswagen Group of America, Inc.
Yamaha Motor Corp., USA

NON-PROFIT

Boys & Girls Club of Kenosha
Goodwill Industries of Southeastern Wisconsin, Inc.
Journey Church

Kenosha Achievement Center, Inc.
Kenosha Area Chamber of Commerce, Inc.
Kenosha Area Convention & Visitors Bureau
Kenosha Community Foundation
Kenosha News

Tenuta's Delicatessen & Liquors, Inc.
The Club at Strawberry Creek
Total Furniture
Triangle Appliance, Video & Carpeting Inc.
Wilmot Mountain, Inc.
OUR VISION

Kenosha County is the premier destination for new investment and talent in the Chicago-Milwaukee corridor.

The Kenosha Area Business Alliance (KABA) is Kenosha County’s economic development organization and business association.

A public-private partnership, KABA is focused on making the Kenosha Area a better place to do business, live, and work, through: (1) Economic development initiatives that stimulate private sector investment and job creation; (2) Providing programs, products, and services that improve the competitiveness of Kenosha Area employers and their employees; and (3) Educational initiatives aimed at enhancing student achievement and overall school performance.

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www.kaba.org